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Meeting: May 18, 2022

Category: PINCO

Subject: Approval of PINCO Request for Proposal Awards 2022-2023

Type: Action Item

**Submitted by**

Joseph Cook, PINCO President

**Summary Statement**

PINCO intends to purchase food products during the 2022-2023 school year on behalf of its Member Districts; USDA commodity processed as well as purchased items. The items specified for award in the RFPs presented have been tested with students and Food Service staff for acceptability in Member District’s menu planning in addition to meeting all of the requirements in PINCO’s procurement process. Following established timelines and protocol, response openings were held March 8, 2022 according to established timeline(s) issued in each solicitation. Responses were vetted and approved by PINCO’s Advisory Committee on April 7, 2022.

Products from these bids will be ordered, warehoused and distributed to Member Districts through PINCO’s warehouse in Bakersfield; items include commodity processed products utilizing Member District’s USDA entitlement in addition to commercially purchased items.

The evaluation process in determining the recommendations for awards included the following variables utilizing PINCO’s Best Value Scoring matrix:

1. Flavor and Quality.
2. Price.
3. Acceptability: Past performance & reliability; reasonable minimums & lead times for processing.
4. The necessity to award enough items to a processor to meet minimum processing and minimum delivery requirements.

**Budget Implications**

Estimated purchases made by PINCO on behalf of its Member Districts in 2022-2023 are budgeted for $7,300,000.00 for the products listed with/under each manufacturer’s agreement.

**Recommended Action:**

It is recommended that the Board of Trustees award as follows for the term(s) of agreement from July 1, 2022 through June 30, 2023:

* PINCO RFP #01/22-23 USDA Processed & Purchased Cheese Products

Bake Crafters Michael B’s

Integrated Foods Nardone Bros

Land O Lakes Schwan’s Food Service

MCI Foods Tony Roberts

* PINCO RFP #02/22-23 USDA Processed & Purchased Egg Products

Cargill Kitchen Solutions (Sunny Fresh) Michael Foods

* PINCO RFP #03/22-23 Peanut Products

Classic Delight

* PINCO RFP #05/22-23 Purchased Products to PINCO Warehouse

Arlington Valley Farms Fat Cat Bakery

Bell Tasty J Lord Food Sales

Bridgeford Marketing Marson Foods

Buena Vista Peterson Farms

Butter Buds Rebellyous Foods

Darlington Snacks Sky Blue Bakery

Dave’s Baking The Popcorn Man

Don Lee Farms